

# Carl Laxton

## Interim Executive

### *Clients:*

[Metalrax Group PLC](#)  
[Sondex PLC](#)  
[Pinzgauer \(UK\) Limited](#)  
[E.ON Power Engineering Services](#)  
[Kingspan Access Floors Limited](#)  
[Thames Side-Maywood Limited, Halma Group PLC](#)  
[Xfrac Limited](#)  
[Alcon Components Limited](#)  
[Wagon Automotive Group PLC](#)  
[Automotive Products UK Limited](#)

*Caljel Limited*



## **Business Turnaround & Restructuring**

*Career theme of managing business restructuring including:*

- Series of significant profit improvement initiatives often to facilitate venture capital exits;
  - Profitability, up to £2m improvement
- Series of business integration programmes
- Series of business re-engineering exercises for dramatic productivity improvement;
  - Productivity, up to 100% improvement
  - Overheads, up to £500k
  - Inventory, up to 25% reduction
  - Floor space, up to 50% reduction
  - Cash flow, dramatic improvements
- Down-sized businesses managing major redundancy programmes, including closures
- Direct management of business disposals
- Development/regeneration of struggling businesses

## **Business Improvement**

*Transformed businesses by applying improvement techniques:*

- Well-honed set of performance Objectives & KPIs
- Leadership of business & culture improvement programmes
- Set of 'best practice' tools from industry-leading businesses
- Restructured management teams – recruiting replacement management
- Coach/mentored delivery of sustainable outcomes

## **Career Synopsis**

I am a professional interim manager with 9 years experience in the SME business sector, both here in the UK and abroad. I have worked across a wide range of industrial sectors; Automotive, Motor Sport, Oil & Gas, Energy, Military, Building Products, Structural, Storage and Electronics. I specialise in business turnaround with capability to accommodate for both growth and contraction, on occasions facilitating successful venture capital exits, business disposals and closures.

I am an incisive General Manager with an impressive track record for leading innovation and meaningful change, growth and profitability. I have achieved a series of significant business turnarounds by radically re-engineering their structures, systems, financial controls and generally driving out waste. Fundamentally, a manufacturing orientated professional with experience of all business processes, materials, modern manufacturing techniques and engineering disciplines as applied, originally, in the leading edge automotive components industry; Johnson Controls, Lear Corporation & Wagon Automotive.

I am very much a team-builder and coach/mentor with an overriding appreciation for the strategic business outlook. I possess a management style reliant upon patient involvement, strong communication and openness leaving behind a sense of ownership and sustainable self-management. My approach is to create a passionate, highly structured and supportive, but relentlessly demanding environment backed up, when necessary, by a flexible hands-on capability. I consider myself to be a safe pair of hands who always delivers and exceeds expectations; excellent references can be provided.